

# A straight line to success for HepcoMotion



**Customer Story** 



Expanding into new markets is becoming more common for growing businesses. Whether it's familiar territory or a new adventure, international organisations are hopeful for a smooth journey.

For HepcoMotion, a global leader in linear motion, a change was needed to keep pace with its own growth. With over 50 years in the business and employees based around the world, the third-generation family-owned business was rapidly outgrowing its previous solution.



Lynsey Frank
HR & Administration
Manager

We spoke to Lynsey Frank, HR & Administration Manager at HepcoMotion to hear more.





With offices in seven different countries and teams of employees scattered around the world, a streamlined approach was a must-have for HepcoMotion. An umbrella solution to service all the countries the business operates in was the ultimate goal, and it was especially important to Lynsey to find someone proactive they could put their faith in.



### Peace of mind with IRIS HR Consulting

Recently, Lynsey and her team needed guidance on how to navigate offering employees a pay rise within the bounds of their Collective Labour Agreement (CAO). Lynsey tells us, "Making informed and timely global business decisions was challenging for us, especially as UK-based company dealing with multiple countries.

"We wanted to offer our Dutch employees a pay increase, but we were bound by the CAO agreement in the Netherlands. We had some specific questions about this which we were able to answer with the help of IRIS HR Consulting. We've since expanded our operation in the Netherlands and it's been key for us to have IRIS on board."

Our team of UK and international experts help companies of all sizes manage their workforce across the globe. As a single, global provider, IRIS HR Consulting removes the complexity of multiple suppliers and languages, ensuring compliance of organisations and their people across 135 countries.







## Keeping you compliant with our global HR Gurus

When leading a global business, searching for answers can be the real battle. For Lynsey, it was especially important to have a single point of contact the business could rely on to keep compliant, avoiding the costly and time-consuming search for guidance.

Lynsey has been working alongside one of IRIS's International HR Consultants for nearly a year and the experience has been eye-opening. She tells us, "She gets us, and she's developed an understanding of how we as a business operate.

We've done quite a bit of work, including contracts for new salesmen in Austria, and reviewing contracts for offices in Germany and Spain."

Steph Coward, Managing Director of HCM at IRIS, tells us, "Working as an extension of your team, our consultants will proactively seek the answers to your questions, calling on their extensive network of HR professionals to keep your business compliant. We're thrilled to see how our consultants have helped HepcoMotion in their growing success this year and look forward to working with them more in the future."



#### IIRIS HR Consultancy

#### A stress-free strategy for growth

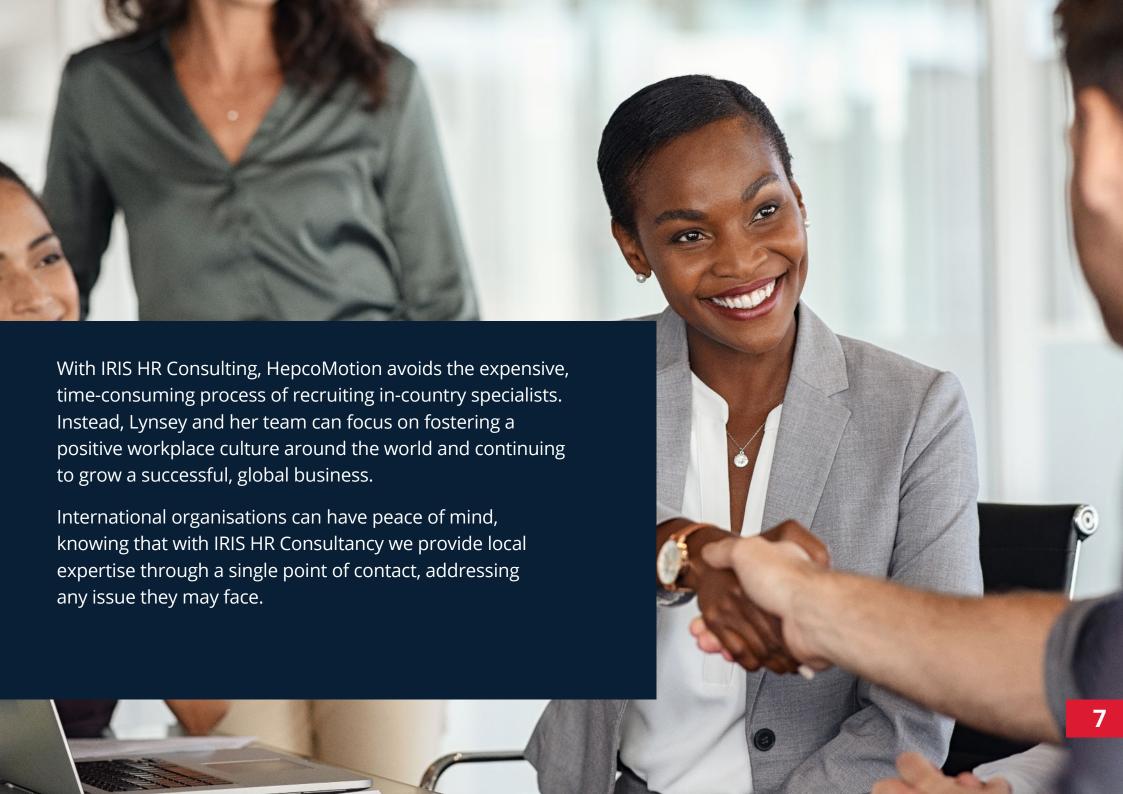
Alongside their dedicated HR consultant, Lynsey and her team will continue to develop the ongoing CAO project before working on some exciting benefits projects and focusing on delivering long-term strategies.

Having a worldwide HR consultancy service at their fingertips has transformed

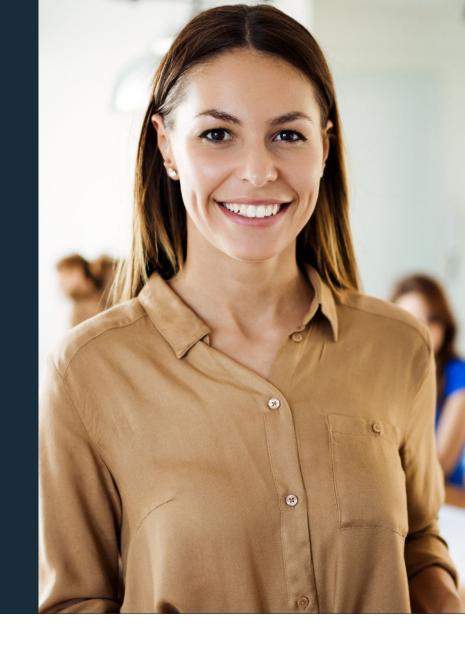
Lynsey and her team's work life. She tells us,

"I highly recommend IRIS
HR Consulting. The biggest
benefit is having a single
point of contact to direct
questions about multiple
countries in which you're
trading. From a business
point of view, it's helped us
shape the strategy we have
built in the last 12 months."





To learn more about how IRIS HR Consulting can benefit your global business, click here:



Learn more: www.iris.co.uk/products/iris-hr-consulting

