

Case Study

“ Without any doubt, introducing networkx has saved us money, time and streamlined our recruitment processes. ”

Sarah Trivett
Training & HR Manager



ACCURATE DATA



IMPROVED EFFICIENCY



INCREASED QUALITY



SALVATION ARMY
TRADING
COMPANY

Salvation Army Trading Company Ltd (SATCoL) is the trading arm of The Salvation Army in the UK and Republic of Ireland. Established in 1991 to help fund The Salvation Army's vital work with vulnerable people, SATCoL encourages clothing reuse and recycling, through a network of around 8,000 clothing banks, and over 220 charity shops and donation centres.



500+ employees



CHALLENGES

Historically at SATCoL, recruitment had been managed through free job boards and simple 'one click apply' processes. They were seeking solutions to:

1

Reduce their costs

3

Have the ability to produce accurate, statistical data

2

Increase quality and relevance within their recruitment

4

Improve efficiency within the recruitment process.

SOLUTION

SATCoL were looking for an end-to-end recruitment solution that would ensure GDPR compliance, streamline internal processes and be easy to use, all at a competitive cost.

With the comprehensive networkx ATS in place, SATCoL have been able to set up efficient workflows, tracking and reporting on valuable insight throughout the entire recruitment process. networkx intuitive software delivers the traceability and transparency that was missing from the historic process. It also enables SATCoL to attract quality applicants, with a great reduction in volume; saving valuable time and money for all key stakeholders.

Since implementation, feedback across the business has been positive and networkx now further supports SATCoL with their volunteer recruitment workflow. Their latest project is innovating their onboarding process, enhancing their initial interaction with all new colleagues and giving them a positive and professional first impression of the business. A key driver for SATCoL is to ensure they provide an environmentally friendly, digital and inclusive recruitment experience for all.



“ Since implementing networkx at SATCoL I have had nothing but positive comments from all recruiting managers, as they now have a streamlined system with an easy to use platform that is GDPR compliant.

I know it is an old adage, but one I believe to be true, in that 'people buy people first' and the success of that initial relationship will affect your buying process. Andy Briault, was very professional, knowledgeable yet friendly and very helpful, not only through the procurement process, but continues to be an extremely supportive Account Manager.

Without any doubt, introducing networkx has saved us money, time and streamlined our recruitment processes.

Sarah Trivett, Training & HR Manager
Salvation Army Trading Company Ltd